

## Message Text

LIMITED OFFICIAL USE

PAGE 01 RIO DE 04865 071925Z

14

ACTION EB-07

INFO OCT-01 ARA-06 MC-02 ISO-00 DODE-00 NRC-05 NSAE-00  
USIA-06 TRSE-00 ERDA-05 CIAE-00 COME-00 ACDA-07 /039 W  
----- 031326

R 071534Z DEC 76

FM AMCONSUL RIO DE JANEIRO

TO SECSTATE WASHDC 4411

INFO FAA WASHDC AIA-1

AMEMBASSY BRASILIA

FAA ATLANTA GEORGIA ASO-1

AMCONSUL SAO PAULO

LIMITED OFFICIAL USE RIO DE JANEIRO 4865

E.O. 11652: N/A

TAGS : BEXP ESTC BR

SUBJECT : PRODUCT OPPORTUNITY - SALE OF US RADAR TO EMBRAER

REF: RIO DE JANEIRO 3311 (NOTAL)

EMBRAER IS APPARENTLY GIVING SERIOUS CONSIDERATION TO REPLACE  
THE AIL AIRBORNE SEARCH RADAR EQUIPMENT IN THE BANDEIRANTE  
AIRCRAFT WITH SIMILAR EQUIPMENT FROM THE FRENCH FIRM CSF  
THOMPSON.

EMBRAER OFFICIAL INFORMED THE FAA REPRESENTATIVE OF A RECENT  
VISIT BY THREE REPRESENTATIVES OF THE FRENCH FIRM TO DISCUSS  
THE SALE OF 12 UNITS VALUED AT \$6,000,000.

UNLESS THE US TAKES IMMEDIATE ACTION TO REMOVE THE AIL-CUTLER  
HAMMER EQUIPMENT FROM THE MUNITION CONTROL LIST, PERMITTING  
SALES TO CHILE AND OTHER LATIN AMERICAN COUNTRIES, THIS  
\$50,000,000 MARKET POTENTIAL WILL BE LOST.  
DEXTER

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** NAVIGATIONAL AIDS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** greeneet  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976RIODE04865  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760452-1358  
**From:** RIO DE JANEIRO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19761266/aaaaceuc.tel  
**Line Count:** 49  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 RIO DE JANEIRO 3311  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** greeneet  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 14 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <14 JUL 2004 by CunninFX>; APPROVED <25 OCT 2004 by greeneet>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY - SALE OF US RADAR TO EMBRAER  
**TAGS:** BEXP, ESTC, EAIR, BR, US, EMBRAER  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006